



GE Power Systems

Dennis J. Murphy
Commercial Leader E-Business

General Electric Company
4200 Wildwood Parkway Atlanta, GA 30339
770-859-6948 (8*286-6948) Fax: 770-859-7350 8*286-7350

Mr. Barry Wishner
PROFORMANCE
568 Eleanor Dr.
Woodside, CA 94062-1122

Dear Barry,

Just a quick note of appreciation to tell you how much we enjoyed your presentation at our Global Sales Meeting in Orlando!

We greatly appreciate the obvious amount of work you did to learn and appreciate who we were and what type of challenges we are facing. In addition, your use of many of the people in the room as "reference points" made for a fun and engaging session. Your use of humor and key business lessons certainly met all of our expectations.

Over more than a decade of engaging speakers for many business events I have seldom seen a speaker who did as much "up front" work as you and the results were clearly integrated into your pitch.

Best of luck and again our thanks!

Best Regards,

Dennis J. Murphy